



City of San Diego  
Environmental Services Department  
Energy Conservation and Management Division

Request for Proposal  
For  
Power Purchase of Renewable Energy (Photovoltaics)  
For  
City Facilities

The City of San Diego is seeking a firm, or a team of firms, to provide cost effective solar photovoltaic electric generating systems at eight City sites. The City intends to enter into power purchase agreement(s) for terms up to twenty years with solar PV developer(s) at these sites. The developers may also be asked to assist the City with identifying implementing solar PV projects at other sites depending upon the success of the initial program.

The City evaluated twenty four facilities that appear to have potential of accommodating solar PV systems ranging in size from 30 kilowatts to 1 megawatt. From this evaluation, the City selected eight specific sites for inclusion into this RFP. The estimated electric generation potential of these six sites is approximately **1.3 Megawatts**. By making a large-scale investment in solar PV systems, the City hopes to drive down unit costs and expedite installations.

The scope of services provided shall also include, but not be limited to, securing all permits and approvals from governing agencies, all labor, taxes, services, and equipment necessary to produce fully operational solar PV systems at the agreed-to City facilities.

The City envisions the solar PV developer(s) owning and operating the systems after system commissioning. Proposals submitted in response to this RFP should assume developer ownership. The City will consider alternate proposals to developer ownership/power purchase agreements, however funding for turnkey projects is not available and third-party financing is not a current option. Any alternate proposals shall be in addition to (not in substitution for) the proposal(s) assuming developer ownership.

The City of San Diego anticipates installing approximately 5 Megawatts over the next five years. The term of the PV partnership is also anticipated to be five years. The initial term of the proposed agreement will be one year. The contract will also provide four additional - one year contract options. The four - one year contract options will be negotiated on an annual basis based upon the previous year's success of the partnership



**REQUESTING A COPY OF THE PROPOSAL:**  
Upon request the City will mail proposal to interested vendors  
Please contact Denise Rocha at 858 492 6005

**PROPOSALS SHALL BE SUBMITTED TO:**  
John Helminski, Project Officer  
City of San Diego  
Environmental Services Department  
9601 Ridgehaven Court, Suite 120, MS 1101B  
San Diego, CA 92123

**PROPOSAL DUE ON JANUARY 10, 2005, NO LATER THAN 5:00 PM**  
**Submit Ten (10) Copies**

**QUESTIONS REGARDING THIS RFP SHOULD BE SUBMITTED TO:**

John Helminski, Project Officer II  
City of San Diego  
Environmental Services Department  
9601 Ridgehaven Court, Suite 120, MS 1101B  
San Diego, CA 92123

**PRE-PROPOSAL CONFERENCE AND SITE VISITS**  
**TO BE HELD ON DECEMBER 8, 2004**

**QUESTIONS FROM PROPOSERS ARE DUE TO THE CITY OF SAN DIEGO**  
**ON DECEMBER 10, 2005, NO LATER THAN 5:00 PM**

OR

**QUESTIONS SUBMITTED IN WRITING BY FACSIMILE (FAX)**  
**TO PHONE NUMBER: 858 492 5068**

**IMPORTANT:**

Answers to questions shall be provided to those firms on the list of firms who received copies of the RFP from the City of San Diego, Environmental Services Department, Energy Conservation and Management Division located at:  
9601 Ridgehaven Court, Suite 120, MS 1101B  
San Diego, CA 92123